



## Next Generation IET Credentialing with Blockchain

Presented by:

**Kyle Cavolo**

Executive Vice President of Business Solutions

**Nicole Pestano**

National Director of Curriculum, Instruction, and Technology



**The future of education, examined, and executed.**

**Experts in data-driven approaches to improving academic performance.**

**2,000,000+ students**  
**100,000+ educators**  
**9 countries**

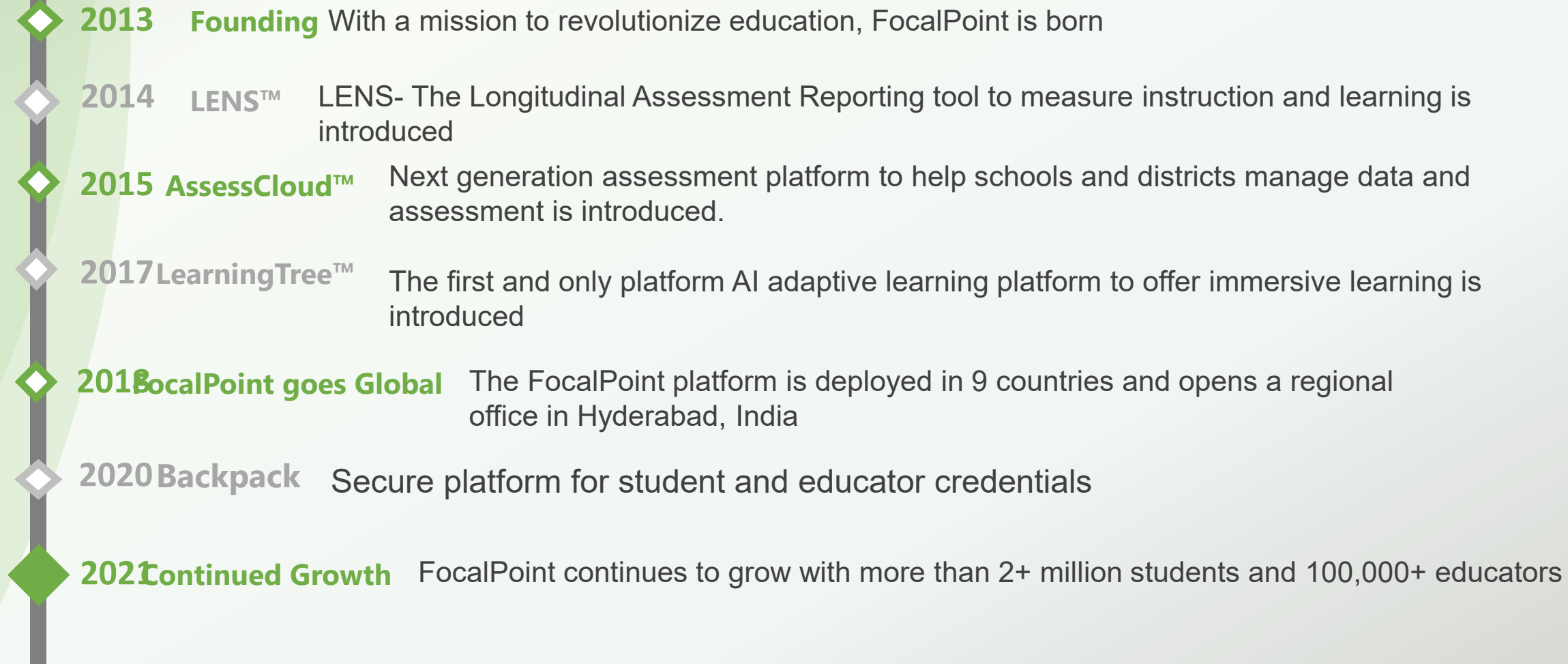
- ▶ Trusted partner with four state DOEs and districts in 14 states
- ▶ Celebrated history of innovation





## Our Mission

FocalPoint exists to provide solutions for education leaders, educators, students and parents to produce improved academic outcomes.



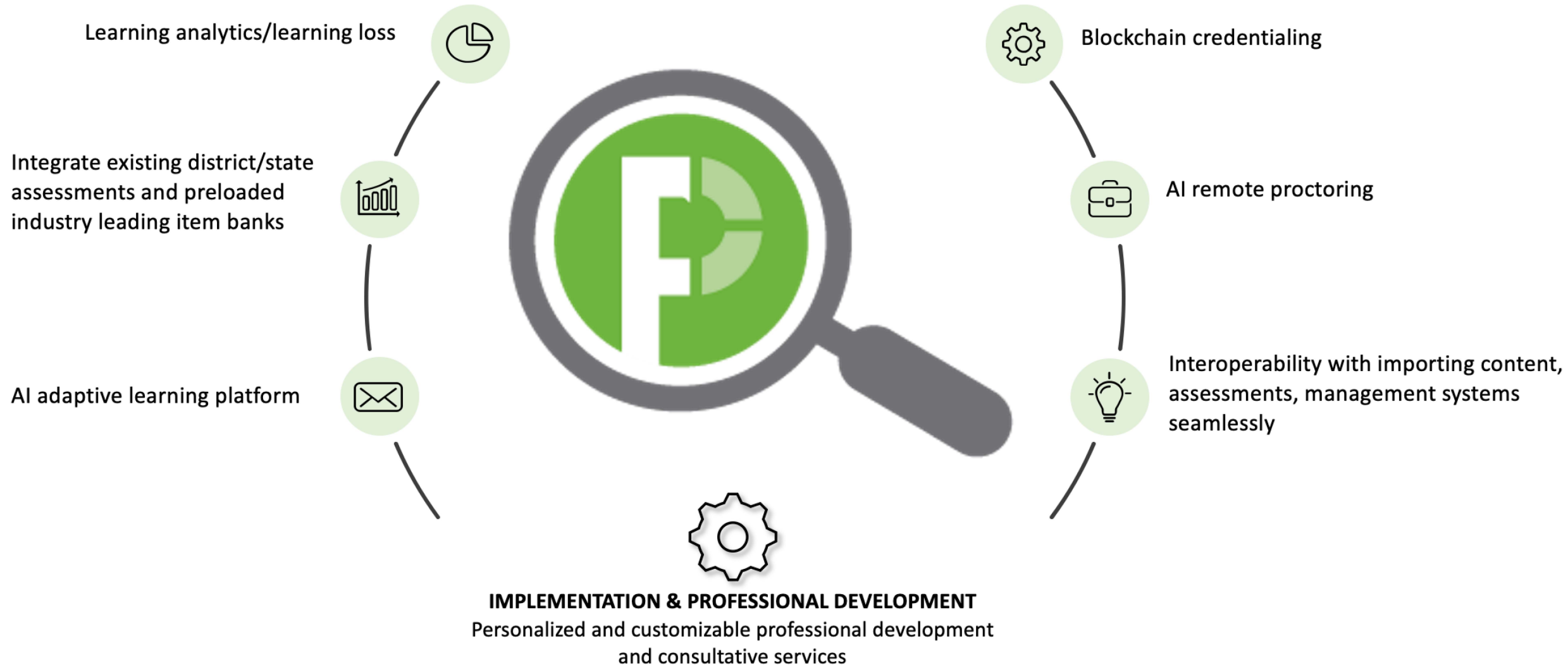






# The FocalPoint Platform

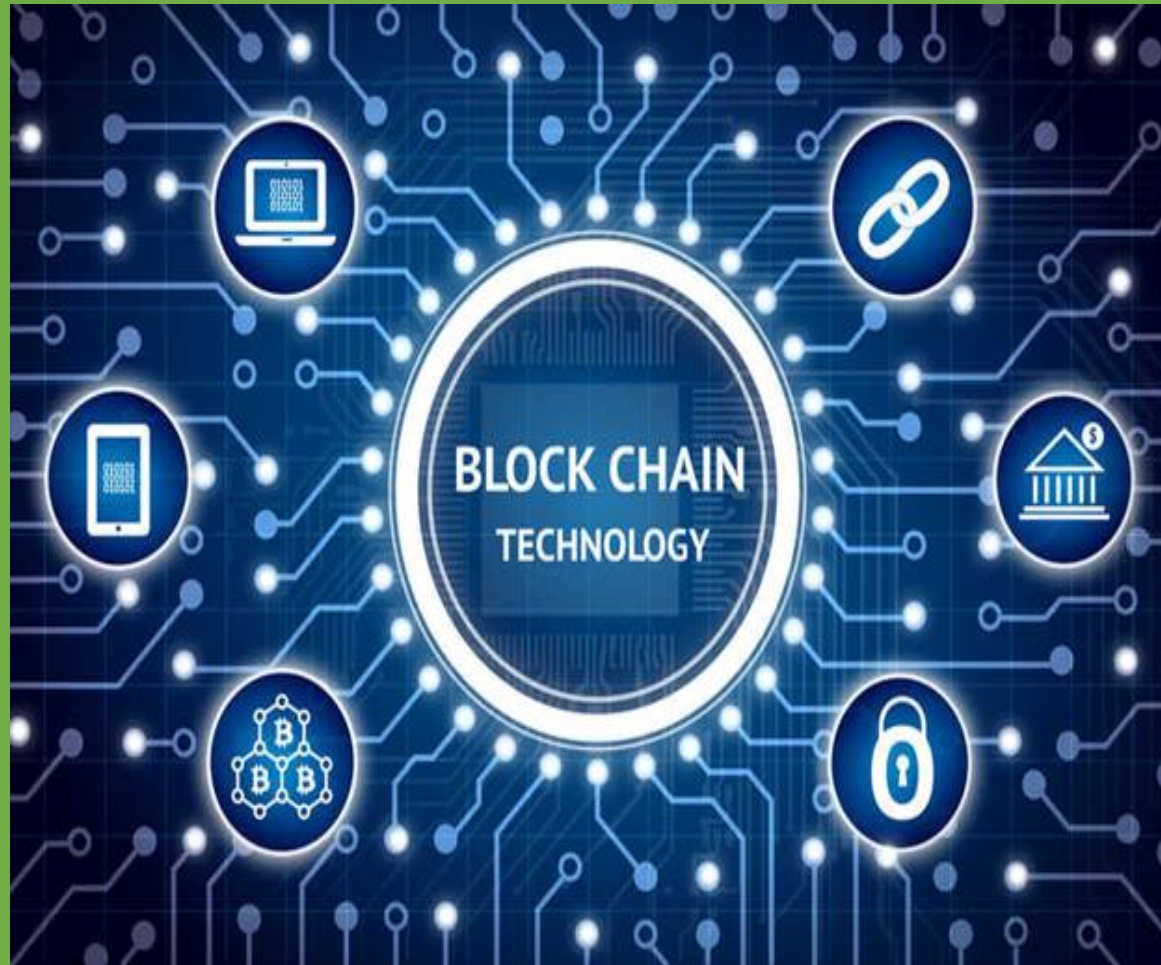
Organize all technology. Enable teaching & learning. Collaborate with communities.



# SOLUTIONS



# What is Blockchain Credentialing?

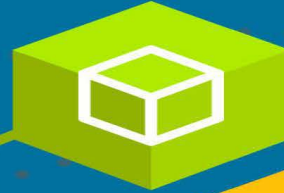




# Companies In The Blockchain Industry

## Apple

Using blockchain technology to timestamp data



## Amazon

Partners with ConsenSys, an Ethereum startup



## Facebook

Plans to explore blockchain in a number of use cases



## Oracle

Launching its own enterprise blockchain platform



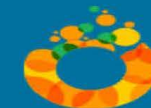
## IBM

Invests \$200M & 1K workers to blockchain powered projects



## Microsoft

First to monetize Blockchain



CitrusBits

FocalPoint Education is the only education publisher to blockchain ledger.



VS.



It will last a lifetime. It has longevity, there is value behind the brand, and the rewards surpass the rest.

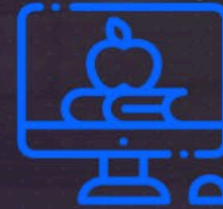
# How can Blockchain Support Adult Education

## How Blockchain Can Support Education

### Expanding IET



Records,  
Certifications  
& Credentials  
Verification



Expanding  
Massive Open  
Online Courses  
(MOOCs)



Open  
Source  
Universities

Supporting Citizenship  
in Adult Ed, GED, IET

Supporting  
Entrepreneurship

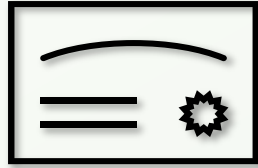
Managing Data  
Process flows



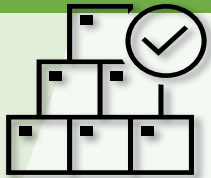
# Blockchain Credential Management Solution



Secure platform for  
student & educator  
credentials



Consolidates transcripts,  
diplomas, GED,  
PD and more



Verifies proficiencies  
for prospective  
employers



Allows students to own  
their data forever



# Backpack Credential Management Solution



## • Credential Challenges

- Vendor-specific implementations
- Lack of credentialing literacy
- Data owner is the vendor who awards the credential
- Security and FERPA compliance
- Trust worthiness of the credentials
- Permanent record with global accessibility & acceptance

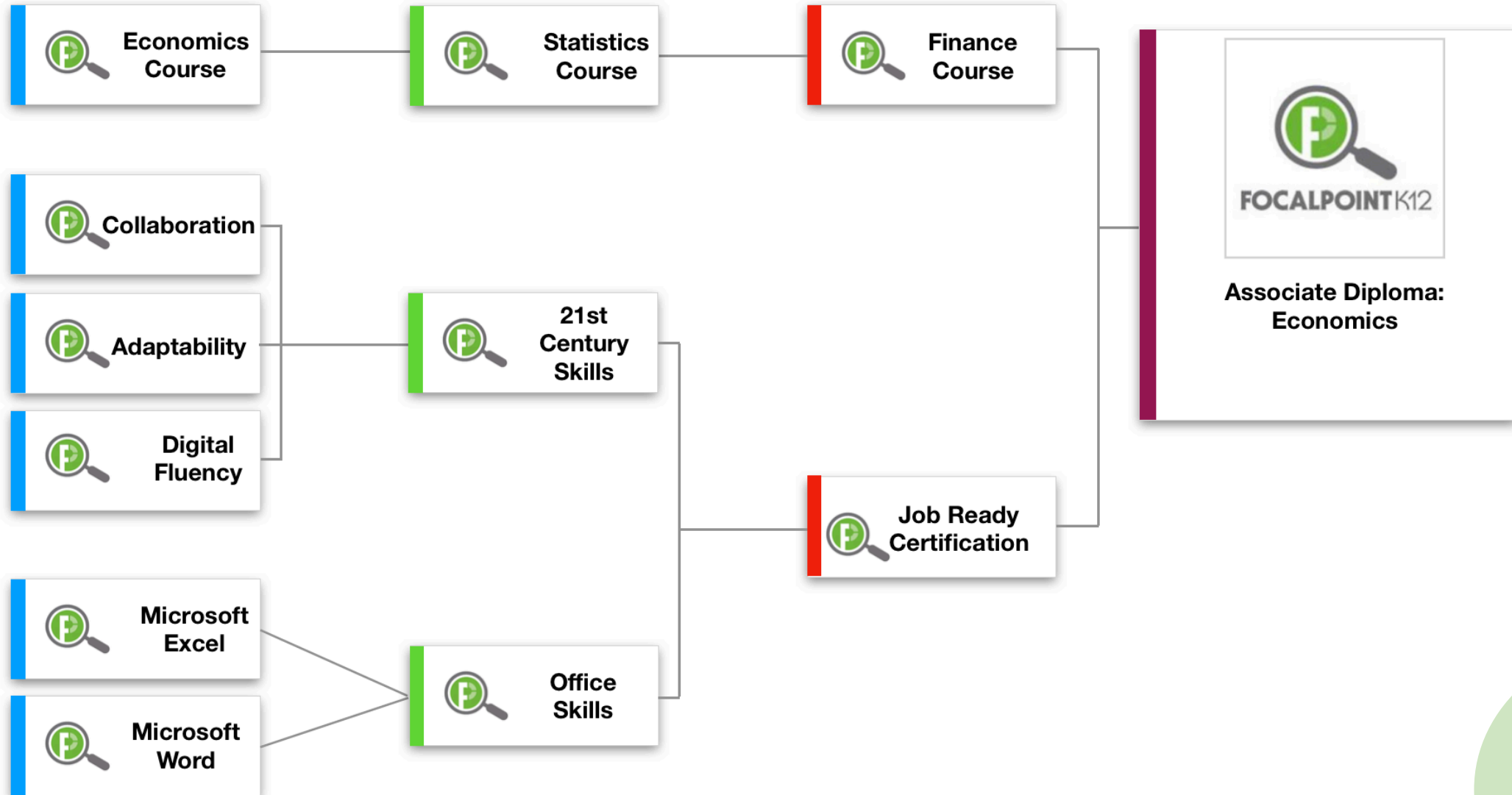


## Our Solution

- Credential program designer
- Application to manage credentials
- Central repository for all learning activity records
- Automation of the award based on logic rules
- Data is owned by the learner
- Blockchain-enabled credentials



# How are Credentials Earned?





# Administration Team

- The administrator has a real-time view of learner progress
- Multiple pathways with embedded activities can be configured
- Pathways can be assigned to an individual or a group of learners
- Summary and other reports are available for progress monitoring

The screenshot displays the 'Job Ready Certification' administration interface. At the top, there are dropdown menus for 'Economics Associate Degree' and 'Job Ready Certification', followed by a three-dot menu icon. Below this, a section titled 'Job Ready Certification' features a toggle switch that is turned on. Underneath, there are three expandable sections: '21st Century Skills', 'Office Skills', and a list of credentials. The '21st Century Skills' and 'Office Skills' sections each have a toggle switch that is turned on. The 'Office Skills' section includes two credentials: 'MS Excel Credential' and 'MS PowerPoint Credential', each with a progress bar showing '4' and a toggle switch that is turned on. On the right side of the interface, there is a sidebar titled 'Job Ready Certification' with tabs for 'ACTIVITIES', 'FRAMEWORK', and 'ATTACHMENTS'. Below the tabs is a search bar labeled 'Search Students...'. A list of students is displayed below the search bar, each with a profile picture and a name: Chloe Karla, Elise Sigler, Kimberly Clark, and Zorica Radonovic.

Economics Associate Degree    Job Ready Certification    ⋮

▼ Job Ready Certification    ⌚ ☒

▼ 21st Century Skills    ⌚ ☒

▼ Office Skills    ⌚ ☒

📄 MS Excel Credential    4    ⌚ ☒

📄 MS PowerPoint Credential    4    ⌚ ☒

**Job Ready Certification**

ACTIVITIES    FRAMEWORK    ATTACHMENTS

Search Students...

Chloe Karla

Elise Sigler

Kimberly Clark

Zorica Radonovic

# Reporting and Data

Add/Edit Lesson

LESSONLRS POINTS

Lesson

A01 Microeconomics and Macroeconomics

DETAILSCORINGSTANDARDSATTACHMENTS

Weightage

Rubric

Performance Rubrics

DeleteSaveLaunch

Add/Edit Lesson

LESSONLRS POINTS

LRS ActivityID *	LRS VerbID *	Points *	Selected Standards	Available Standards
				5.1.P0 15.4.P0 1NSS-EC.9-12.16

Activity ID	Verb ID	Points	Standards
EconA01:5.1.3	Completed	1	
EconA01:1.7.2	Completed	2	
EconA01:2.2.3	Selected_Microeconomics	1	
EconA01:2.3.3	Selected_Macroeconomics	1	
EconA01:2.4.3	Selected_Microeconomics	1	
EconA01:2.5.3	Selected_Macroeconomics	1	

LRS Rules Engine

DeleteSaveSa

Economics Associate Degree

1

2

3

All

▼ Courses

Courses to be taken

▼ Economics 101 (1)

Econ 101

📄 Course Completion - Economics

NOT STARTED

Launch

➤ Statistics 102 (1)

➤ Finance 103 (1)

Academic Progress

Add Goal

Pending Goals

0

Pending Goals

Completed Goals

0

Completed goals

Pending Plans/Tasks

0

Pending Plans/Tasks

Completed Plans/Tasks

0

Completed Plans/Tasks

Student Goal Setting





# Student Badges

## Subjective Questions Test Demo

Award for high placement (1st, 2nd, 3rd, or 4th)



Given by Janelle Day on 01/11/2020

## NMarks testing QA 11

NMarks testing QA 11



Given by Janelle Day on 01/13/2020

## Test - Ethereum

Test - Ethereum



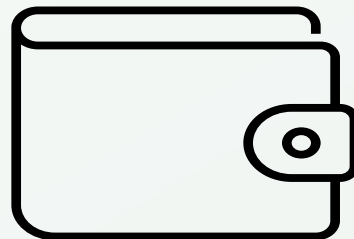
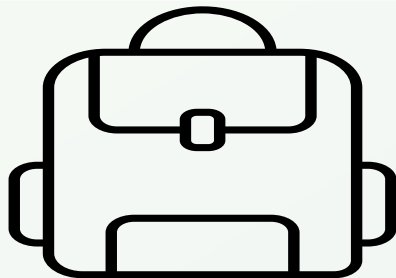
Given by Janelle Day on 01/14/2020

## badge testing

badge testing

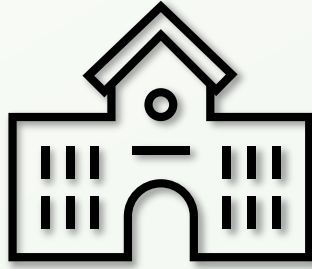


Given by Janelle Day on 01/15/2020



# The FocalPoint Experience

Organize all technology. Enable teaching & learning. Collaborate with communities.

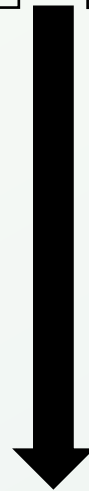


*"I need an adaptative and immersive LMS"*

*"I'm looking to consolidate data and easily interpret it"*

*"I want to provide a secure and easy-to-use blockchain credentialing system"*

*"I need a diverse assessment system"*



*"I need a comprehensive, next-generation learning platform"*

# The FocalPoint Journey

The FocalPoint Implementation Team provides support you throughout the FocalPoint journey through:

- Developing personalized professional development plans
- Offering a catalog of professional development offerings
- Providing customizable consultative services
- Leveraging onsite, virtual, and hybrid delivery modalities



Pre-Sales Consultation



Implementation Meeting



Personalized Professional Development



Mid-year Data Review & Analysis



Targeted Support Sessions



End-of-year Data Review & Analysis





Questions?

